

# **REQUEST FOR PROPOSAL (RFP)**

#### **FOR**

# THE SELECTION OF ADVERTISING AGENCY FOR THE BANK (FY 2076/77)

RFP Reference No.: MBL/ADMIN/BID/68
RFP Date: May 08, 2019

# **General Administration & Procurement Department**

Machhapuchchre Bank Limited Lazimpat, Kathmandu Tel No:977-01-4428556

Email: admin@mbl.com.np

Website: www.machbank.com

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#### **SECTION I: INTRODUCTION**

Machhapuchchhre Bank Limited (MBL) was registered in 1998 as the first regional commercial bank from the western region of Nepal and started its banking operations from Pokhara since year 2000.

The Bank facilitates its customer needs by delivering the best of services in combination with the latest state of the art technologies and prudent international practices. The Bank is the pioneer in introducing the latest technology in the banking industry in the country. It is the first bank to introduce centralized banking software, GLOBUS BANKING SYSTEM of Temenos NV, Switzerland. The bank provides modern banking facilities such as Any Branch Banking, Internet Banking, Mobile Banking, Safe Deposit Locker facilities, Utility Bill payment (Telephone & Mobile), ATM (VISA Debit Cards) to its valued customers from its 100 Branch Offices, 97 Branchless Banking Units and 121 ATMs spread all across the country. Besides, the Bank is providing 365 Days Banking and Evening Counter services to the customers through many of its offices.

The Bank has been promoted by highly renowned Non-Residential Nepalese, prominent business man and industrialists with a vision and dedication to provide the best financial products and services in the most efficient and professional manner.

MBL aspires to create nation and worldwide Brand recognition and to reach out/attract attention of maximum number of existing, prospective Customers & Stakeholders and inform them about various products/ services of the Bank along with their respective benefits in timely and appropriate manner so accordingly Bank use the services of Advertising Agencies for smooth flow of Advertisement and Publicity related works. Keeping in view of above, MBL invites proposals from the reputed and qualified Advertising Agencies for rendering the services as mentioned herein.

#### SECTION II: SCOPE OF WORK

Bank invites proposals from eligible Advertising Agencies for rendering the services on below mentioned broad categories of the works:-

- 1) Suggestions/preparation of plans for different communication campaigns from time to time.
- 2) Creation of appropriate communication campaigns.
- 3) Preparation of artwork for different communication campaigns, brochures, posters, forms, format, stationaries etc.
- 4) Preparation of artwork for hoardings, banners, posters and designs of all other outdoor media communication.
- 5) Preparation of TVC, Radio Jingle and Corporate Film for the Bank.
- 6) Release of advertisement in print, electronic media and in digital medium.
- 7) Designing of leaflets, annual reports, bulletins, house journal, newsletters, brochures, booklets etc.
- 8) Designing and releasing of advertisements classified/tender notices/ statutory ads.
- 9) Organizing events for the Bank whenever required.
- 10) Handling digital/social media campaigns.

- 11) Research & Impact analysis.
- 12) Any other work related to corporate publicity, media campaign and preparation of media plan for Print & Electronic Media and Road Map for popularizing MBL as a Brand and would also be forming part of the scope of work as decided from time to time.

The agency shall arrange dedicated resources to the bank during the contract period to deliver according to the demand of the Bank within the above scope following the Turnaround Time (TAT) specified in this agreement.

The bank may approve additional days over TAT based on based on the agency's request & merits of each case separately.

#### SECTION III: INSTRUCTION TO SUBMIT THE PROPOSAL

1) Interested eligible Advertising Agency/Firms, based in Nepal, may response to this "Request for Proposal (RFP)" against payment of NPR 5,000 (non-refundable) in the form of Cash/Draft and submit their proposal to the following address in

**General Administration & Procurement Department** 

MBL Tower, Lazimpat, Kathmandu, Nepal

Phone No. 4428556

- 2) The Technical Proposal comprising of self-attested documents as specified in "Request for Proposal (RFP)" should be submitted in a sealed envelope marked "Technical Proposal for The Selection as Advertising Agency for MBL."
- 3) The Financial Proposal comprising of self-attested documents as specified in "Request for Proposal (RFP)" should be submitted in a separate sealed envelope marked as "Financial Proposal for the Selection as Advertising Agency for MBL."
- 4) Envelopes containing the Technical and Financial proposals are to be sealed in an envelope marked "Request for Proposal for the Selection as Advertising Agency for the Bank" and is to be submitted, in person, within the deadline and to the address mentioned in Clause 1 above.

#### **SECTION IV: ELIGIBILITY CRITERIA**

It is mandatory for the agencies to ensure that they are fulfilling the eligibility criterions specified herein. The Agencies not found meeting out minimum eligible criterion will not be considered for further evaluations process of the Bank."

- 1) Firm/Company/Agency must be registered in appropriate government organization.
- 2) Agency should be the Member of AAN for previous 3 Years.

- 3) Firm/Company/Agency should not have violated any rules and regulations as per prevailing laws of Nepal.
- 4) Firm/Company/Agency must have at least 3 years working experience as listed advertising agency in Commercial Bank of Nepal in media planning, art work, creative agency services and corporate campaigns etc.
- 5) Total Average business turnover of the Agency in the last 3 consecutive financial years i.e. F.Y. 2072/73, 2072/73 & 2074/75 shall be minimum Rs.25 million as per Audited Balance Sheets.
- 6) The Agency shall have an independent creative and media planning team and facilities to plan & execute campaigns in all types of media viz. Newspapers, Magazines, TV, Radio, Digital/Social media, Outdoor, any other emerging media etc. along with adequate knowledge and experience and innovative concepts for branding and promotion of the Bank.
- 7) The Agency should have the resources to handle multi-lingual publicity campaigns, with proficiency and proof reading facilities in all major Indian Languages.
- 8) The Agency shall not have been involved in any major litigation that may have an impact affecting or compromising the delivery of services required.
- 9) The Agency shall not have been involved in any major litigation that may have an impact affecting or compromising the delivery of services required.
- 10) Agency preferably should be a full service agency offering various services including media buying services (either as an integral part of the agency or group company/subsidiary).
- 11)The Applicant's Firm should not be owned or controlled by any Director or Employee or Relatives of MBL.

#### **SECTION V: DOCUMENTS REQUIRED**

- 1) Application for the selection as Advertising Agency
- 2) Company profile
- 3) Up to date/renewed copy of registration & PAN/VAT and Tax clearance certificate for FY 074/75
- 4) Copy of AAN accreditation certificate
- 5) Partnership deed in case of partnership firm and Article/Memorandum of Association in case of private limited company.
- 6) Resolution of the Board of Directors of the company / Partners of the firm for enlistment with the Bank with authorization to sign papers/documents, indemnity, agreement, report/certificate etc. On behalf of the company/firm/agency.
- 7) Latest record of shareholders certified by company registrar office, in case of private limited company
- 8) Quality and Strength of the promoter/key staffs of the firm/company
- 9) Bio-data of promoter and key staffs
- 10)Copy of current involvement in other organizations/banks (Agreement or Reference letter)
- 11) List of prime customers
- 12) Details of notable promotional campaigns carried out.
- 13) List of creative recognition, if any

#### **SECTION VI: EVALUATION PROCESS**

Evaluate the application submitted by the applicant and the agencies fulfilling the Eligibility Criteria will be shortlisted for making presentation. The Bank reserves the right to accept or reject any application without assigning any reason whatsoever. No correspondence will be entertained with regard to the short listing and empanelment process. The process of evaluation is detailed hereunder:

#### The process of evaluation is detailed hereunder:

All the bids (applications) will be evaluated based on "Eligibility Criteria" mentioned under in Section II. Bank will short-list those agencies which are satisfying the eligibility criteria in all respects and declare the agencies which are technically qualified for further evaluation.

The above short-listed agencies will be advised to make a presentation to the Evaluation Committee on their capabilities; experiences etc. and showcase their work done for other clients, outlining the agency's understanding of the bank, it's positioning in the market and strategy suggestion/formulation for the MBL. These agencies will be given sufficient notice for this presentation. The broad (indicative) evaluation criteria are as below:

S. No	Criteria				
1	Company Profile, Average Turnover for the last three financial				
1	year, Experience in Advertising Business				
2	Recent creative work done for other Banks				
3	The Agency 's understanding of the needs of the Financial				
3	Institutions and Market				
4	Recent posters/brochures on product designed by the Agency				
4	for other Banks				
5	Artwork/TV Commercials/Radio Jingles made by them for other				
J	corporates				
6	Availability of Infrastructure Facilities				
7	Media Buying Capabilities				
8	Creative Campaigns, Awards/Recognition won				

Based on the above evaluation, Committee will assign marks to all the above agencies and rank them accordingly. Based on a minimum marks fixed by the Bank, at its discretion, Bank will short-list agencies and these agencies will be considered for Financial Evaluation.

Upon completion of evaluation & the declaration of outcome, the selected agencies shall be notified by the bank and shall sign the Agreement as specified in Section IV of RFP.

# SECTION VII: PROPOSAL FORMS

# Schedule A: Brief Profile of the Advertising Agency

{Free Format}

# Schedule B: Application Letter for Selection of Advertising Agency (To be printed and submitted in letterhead of the agency)

General Administration & Procurement Department
Machhapuchchhre Bank Limited
Head Office, Lazimpat

[\_\_\_\_\_ Date]

Having examined the Request for Proposal (RFP) for selection of Advertising Agency, we wish to provide the service in accordance with the terms & conditions stipulated therein and hence have applied for empanelment of Advertising Agency along with the documents.

If our proposal is accepted, we commit to provide advertising service in accordance with the terms and conditions stipulated in "Request for Proposal (RFP) for the selection of Advertising Agency for the Bank."

We hereby confirm that this proposal complies with all the requirements of "Request for Proposal (RFP) for the selection of Advertising Agency for the Bank."

Authorized Signature
Name and Title of Signatory
Stamp (as applicable)

# Schedule C: Application Form for selection of the Advertising Agency for the Bank

General Administration & Procurement Department Machhapuchchhre Bank Limited Head Office, Lazimpat Sub: Application for selection of the Advertising Agency for the Bank Dear Sir/Madam, In response to the published RFP, I/We apply for selection of the Advertising Agency of your bank .In this connection we furnish required particulars as follows: 1. Name of Agency: 2. Legal Status (Please Tick): Proprietorship concern Partnership Firm Private limited Company **Public Limited Company** 3. Date of Establishment of the Business: M 4. **Particulars of the Proprietor/Partners/Director:** (additional/separate sheet may be used, if required) S. No 2 3 1 4 Name Age Father's Name Spouse's name

**Current Address** 

Permanent						
Address Educational					-	
Qualification						
Position/Status						
Experience						
Contact no.						
5. Business Ad	ldress:					
Logation						
_						
Website:						
6. Location of	Branch Offices (if a	ny):				
7. Total No. of I	Designer & staff: An	nex C				
	and Bio-data to be e					
8. Working Exp	erience related to t	he Bank/Finan	cial Institutio	on: Annex 8(i) 9(i	i)	
(Certificate to	be enclosed)					
9. Up-to-date Registration Certificate: (Copy to be enclosed)						
Date of Issue:	D D M M Y	Y Y Y				
Validity:	D D M M Y	y y y				
,						

10. Bank A/c No:Branch Bank								
11. Document Enclosed: Please tick the document submitted.								
1)	Company profile							
2)	, , , , , , , , , , , , , , , , , , , ,							
3)	•	1 /1/						
4)	Partnership Deed in case of Partnership firm and Artic Association in case of Private Limited Company	Tie/Memorandum of						
5)	Resolution of the Board of Directors of the Company / Par enlistment with the Bank With authorization to sign p indemnity, agreement, report/certificate etc. on behalf of the	apers / documents,						
6)		1 0,						
7)	• • • • • • • • • • • • • • • • • • • •							
8)	•							
9)		al (AAN)						
	<ul><li>Copy of citizenship of all promoters and staff</li><li>Copy of current involvement in other organizations/Ba</li></ul>	onks (Agraement or						
11)	Reference	iliks (Agreement of						
12)	2) Letter							
-	3) List of Prime Customers							
	<ul> <li>Details of Notable Promotional Campaigns Carried O documents</li> </ul>	ut with supporting						
15)	5) Creative recognition, if any							
•	solemnly declare that all the information/particulars furnict to the best of my/our knowledge.	shed above are true						
Date:								
	Authorized	Signature (s)						

Schedule D: Bank & Financial Institutions currently involved with

S.	Name of Banks &	Involver	nent Year	Brief Scope of Works
N	Financial Institutions	From	To	
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

#### Note:

1. Insert additional rows as required.

Schedule E: Bank & Financial Institutions involved in the past

S.	Name of Banks &	Involveme	nt Year	Brief Scope of Works
N	Financial Institutions	From	То	
1				
2				
3				
4				
5				
6				
7				
8				
9				
10				

# Note:

1. Insert additional rows as required.

# **Schedule F: List of Creative Recognition**

S.N	Name of Recognition	Received Year	Details of Award
1			
2			
3			
4			

# **Schedule G: List of Notable Promotional Campaigns**

S. N	Name of Campaign	Campaign Carried for	Details of Campaign
1			
2			
3			
4			

# Schedule H: Quality and Strength of the Staff of the Agency

S.N	Name	Designation	Qualification	Years of Experience with the Firm/Entity	Total Experience	Key Responsibilities & Assignment
1		Partner/ Proprietor/Owner				
2		Partner/ Proprietor/Owner				
3		Partner/ Proprietor/Owner				
4		,Staff				
5		,Staff				
6		,Staff				

#### Note:

- 1. It is mandatory to fill the details of Partner/ Proprietor or Staff in the prescribed format only
- 2. The CVs for each of the partner are to be attached mandatorily. The CVs should bear original signature of the partner
- 3. Insert additional **rows or designation** as required.

## **Schedule I: Financial Proposal**

(To be printed and submitted on letter head)

Date:

The General Administration & Procurement Department
Machhapuchchhre Bank Limited
Lazimpat, Kathmandu

We hereby offer to submit our request for empanelment of Advertising Agency of MBL for FY 075/76 as per the Request for Proposal for Empanelment of Advertising Agency. We have read, understood the content of RFP. We unconditionally accept & abide by the terms & conditions specified therein.

#### **Financial Proposal for Retention Charge**

S. No	Particulars	Amount taxes)	(inclusive	of	all
1	Retention Charge (Monthly)				

#### **Agency Discounts**

Various rates of discounts to be provided to the bank shall be as follows;

S. No.	Media	Regular Discount (in %)		Other Discount (%)			
		Corporate	Agency	Cash	Volume	Frequency	Special Discount
1	Newspaper						
2	TV						
3	Radio & FMs						
4	Online News						
5	Cinemas/Theatre						
6	Digital Boards						
7	Others						

(Please insert additional rows if required. the Agency can segregate the category for each media and might propose discount for other ATL/TTL/BTL activities for branding and promotion of the Bank)

I/We here by certify that all particulars given above are correct and true to the best of my/our knowledge.

In case at any stage , it is found that the information given by me/us is false/incorrect, Bank shall have the absolute right to take any action as deemed fit ,(including termination of contract and or black list and debar), without any prior intimation to me/us.

Date: Signature of authorized person for and on behalf

Designation/Seal of Agency

beneaute is beclaration of the in i	Schedule	I: Decl	laration	of the	firm
-------------------------------------	----------	---------	----------	--------	------

-		c
I)ec	laration	i torm

This is to declare that we
We also understand that performance under this contract shall be reviewed on an annual basis and any discrepancy may cause cancelling of the service agreement without any recourse on our part.
Authorized Signature(s)
Stamp (as applicable)

#### SECTION VIII: THE SERVICE AGREEMENT

#### **SERVICE AGREEMENT**

#### **BETWEEN**

# MACHHAPUCHCHHRE BANK LTD. AND

..... (the selected Advertising Agency)

WHEREAS, the Bank is in the business of Banking;

WHEREAS, the Agency has expertise in the area of Media, Promotional Activities, Advertisement Design and Production.

WHEREAS, the Bank desires to engage the agency to provide certain services in the area of Agent's expertise and the Agent is willing to provide such services to the Bank;

NOW, THEREFORE, the parties hereby agree as follows:

#### **Article I - Services:**

Upon the issuance of Letter of Engagement (LOE) by the Bank, the Agency agrees to provide Media, Promotional Activities, Advertisement Design and Production and such other related activities in accordance with the conditions of this Agreement.

The scope of the Advertising Agency shall cover the following:

- 1. Suggestions/preparation of plans for different communication campaigns from time to time.
- 2. Creation of appropriate communication campaigns.

- 3. Preparation of artwork for different communication campaigns, brochures, posters, forms, format, stationaries etc.
- 4. Preparation of artwork for hoardings, banners, posters and designs of all other outdoor media communication.
- 5. Preparation of TVC, Radio Jingle and Corporate Film for the Bank.
- 6. Release of advertisement in print, electronic media and in digital medium.
- 7. Designing of leaflets, annual reports, bulletins, house journal, newsletters, brochures, booklets etc.
- 8. Designing and releasing of advertisements classified/tender notices/ statutory ads.
- 9. Organizing events for the Bank whenever required.
- 10. Handling digital/social media campaigns.
- 11. Research & Impact analysis.
- 12. Any other work related to corporate publicity, media campaign and preparation of media plan for Print & Electronic Media and Road Map for popularizing MBL as a Brand and would also be forming part of the scope of work as decided from time to time.

The agency shall arrange dedicated resources to the bank during the contract period to deliver according to the demand of the Bank within the above scope following the Turnaround Time (TAT) specified in this agreement.

The bank may approve additional days over TAT based on based on the agency's request & merits of each case separately.

#### **Article II - Responsibility and Obligations**

- 1. The Agency agrees that while conducting the activities under this agreement, it would observe highest ethical, legal & professional standards.
- 2. The agency shall use qualified and experienced designer and team who have indepth knowledge of advertising, promotion and media.
- 3. The agency agrees that all advertisement, promotion and media jobs completed on behalf of the Bank shall be performed independently without any influences of any related/unrelated party. During the validity of this Agreement, the Agency shall not change its legal status/ownership without the consent of the Bank and shall also renew its license/firm registration timely as applicable.
- 4. The agency shall maintain turnaround time (TAT) of jobs assigned under this agreement as follows;

S. No	Items	Turnaround Time (in days)
1	Design of forms/formats etc.	
2	Design of Radio Jingles	
3	Design of TVC up to 30 Sec.	
4	Design of TVC, flyers, brochures	
5	Design of any such promotional items	

- 5. Agency shall provide media plan, creative design and other merchandises for the Bank, which on approval by the Bank shall be executed as per the plan.
- 6. Bank shall have the right to directly release any communication/promotional materials (print ads, radio jingles / spots or TV commercial, ad films etc.) that have been developed through the advertising agency. The Bank may make direct negotiation to the newspaper, TV channels, FM or such other medium as required.
- 7. This agreement is non-exclusive agreement for the Bank and exclusive agreement for the advertising agency. The Bank shall have right to directly conduct ATL/BTL/TTL or such other promotional activities independently. It may also appoint other advertising agency by defining scope of work.
- 8. The agency shall indemnify the bank for any losses or damage due to non-compliance of any other condition laid down under this agreement.
- 9. The agency shall be liable for any losses or damages which the Bank may incur/suffer in respect of any transaction undertaken by the Bank based on the representation and information provided by the agency.
- 10. In the event of breach of any of the terms and conditions stipulated in the agreement, or if the Bank finds the performance of the consultant unsatisfactory for whatsoever reason, the Bank reserves the right to terminate the contract or ask the agency to remove any of the member delivering the service.
- 11. The consultant shall not sub-contract the assignment to any other individual or firm.

#### **Article III - Confidentiality:**

- 1. The Bank at its own discretion may provide agent with the Bank's sales and marketing data and information.
- 2. The agent and its employees involved in the ad agency services shall maintain strict confidentiality in respect of any information relating to the Bank or its clients, which they may come across in the course of providing their services under this Agreement or otherwise and that such confidentiality shall be maintained even after the expiry or termination of this Agreement.

#### **Article IV - Payment Terms**

The bank will pay charges and commission for the various services rendered by the agency as detailed below;

#### a. Monthly Retention Fee

The Bank shall pay monthly retention fee of NPR ......inclusive of all applicable tax on monthly basis (Nepali calendar) which shall cover all the creative designs, adaptations, marketing ideas and insights, radio scripts, TVC concepts, social media designing, design of forms/formats or such other related work as the Bank may decide appropriate from time to time. No agency charges or fees shall be levied by the agency on the service provided to the Bank. Such payment shall be upon submission of appropriate bill with list of delivered services to the Bank.

#### b. Discounts

Where release of advertisement or such other materials has been done through the advertising agency, various rates of discounts to be provided to the bank shall be as follows:

S. No.	Media	Regular Discount (in %)		Other Discount (%)			
		Corporate	Agency	Cash	Volume	Frequency	Special Discount
1	Newspaper						
2	TV						
3	Radio & FMs						
4	Online News						
5	Cinemas/Theatre						
6	Digital Boards						
7	Others						

The Bank shall disburse the payment to the agency after deducting applicable Tax Deduction at Source (TDS).

#### c. Estimates

1. If any activity/assignment is assigned to the agency, the agency shall submit estimates of costs to the Bank based on scheduled media rates, quotations received from suppliers or otherwise for work to be done on the behalf of the Bank along with the pre-agreed discount, upon approval of which(from the Bank) the agency shall execute the function.

2. For any revision or change made under exceptional circumstances or reasons beyond control, the agency shall submit supplementary estimates for bank's approval.

## d. Bases for Billing for Various Services

#### 1. Press Advertising

Where the release has been made using the agency, bills shall be made out by the agency at the rates after due discount as above and shall be supported by relevant released newspaper and release certificate/s. At least one copy shall be submitted to the Bank immediately on release along with the invoice.

#### 2. Cinema and Electronic Media Advertising

Film and TV production charges, cost of film prints and charges for cinema and TV/ Satellite Channels advertising shall be billed by the agency according to the estimates approved by the Bank. The payment against the approved estimate for film and TV production cost shall be released as per the terms of payment agreed by the Bank along with pre agreed discount.

#### Article V - Press and Public Relations

- 1. Public relations, media research, press conferences and editorial publicity shall be undertaken by the agency on behalf of MBL.
- 2. The agency shall coordinate with the media houses to cover the press releases issued by the Bank.

#### **Article VI - Deliverables**

1. All advertising material such as positives, artwork, film prints, etc., for current campaigns and jobs which have been paid for by the Bank shall be deemed as the property of the Bank and shall be handed over by agency to the Bank in such format (Hard/Soft or any format) whenever required by the Bank and all the materials must be kept confidential by the agency. Bank may use these materials at its discretion.

#### **Article VII - Not an Exclusive Contract**

1. The Service Provider clearly understands that this contract entered into between the Bank and the Service Provider is not an exclusive contract and the Vendor shall not claim any exclusive right to get contract jobs from the Bank and that the Bank is free to engage as many Vendor whether similar or otherwise, and, enter into contract with any other person/firm/company/organisation as may be deemed appropriate by the Bank.

#### **Article VIII - Change in the Constitution**

The Vendor shall make no change whatsoever in its constitution/nature of business during the continuance/validity of this contract to impair or discharge the liability of the Vendor.

#### **Article VII - Dispute Resolution**

- 1 In the event of any differences or dispute in connection with this agreement over the rights or obligations of the parties, the courts of Nepal alone would have the jurisdiction to entertain such dispute for final settlement.
- 2 Provided that in case of failure to comply with the terms and conditions set forth in this Contract by the Service Provider, the Bank shall be entitled to rescind this contract immediately without any obligation in Bank's part.
- 3 Any terms and conditions if not specifically mentioned herein shall be governed by the prevailing Law of Nepal.

#### Article IX - Renewal and Termination

- 1. This Agreement shall be valid till ...... from the date of the Agreement. Upon satisfactory performance, the agreement may be renewed for further one year on mutual consent; however, in the event the Bank decides not to renew the Agreement, the Bank has no obligation to explain the reason thereof.
- 2. Either party may terminate this Agreement at any time by giving 30 days prior notice to the other party in the convenience subject to continuation of the agency's obligations under this Agreement.
- 3. The terms and conditions mentioned in the previous Agreement signed by the agency, if still affective or live, shall be replaced, *ipso facto* considered as per provisions of this Agreement.

#### **Article X - Notice or Requests**

Any notice or requests shall be deemed to be duly given or made when it shall have been delivered by hand, postal mail, courier, cable or fax to the party to which it is required to

be given or made at such party's address specified below or at such other address as either party may specify & communicate to other party in writing.

On behalf of Bank	On Behalf of Agency
Name:	Name:
Address:	Address:
Email:	Email:
Contact:	Contact:
Name:	Name:
Address:	Address:
Email:	Email:
Contact:	Contact:
verification of which has been waived here	ized representatives of both the parties, eby, have signed and executed this contract on resence of the witnesses appearing hereunder  On behalf of the Service Provider
Name: Designation: Witness:	Name: Designation: Witness:
Name:	Name:
Address:	Address: